

Press Release



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# Sopra Group announces its plan to acquire Delta-Informatique to strengthen its presence in the international financial services sector

Paris, 9 September 2011 – Sopra Group and Delta announced today that they are together exploring a proposal under which Sopra Group would acquire Delta. This proposed tie-up, which will be submitted for review to the employee representative bodies of both companies in accordance with applicable legal provisions, is expected to be finalised by early October 2011, subject to the fulfilment of the usual conditions precedent. Delta's business activities would be integrated with Sopra Group's range of banking software solutions developed and distributed under the brand name Evolan. Clients would thus benefit from an end-to-end software offering that meets all the information system requirements of retail banks, in France as well as internationally.

Delta develops and distributes a global banking software solution serving retail banks in France and around the world. This offering, used by clients in more than forty countries (notably across Europe and Africa), has been selected by several major banks for implementation within all of their international subsidiaries. In 2010, Delta reported revenue of €33.5 million.

With its Evolan offering, Sopra Group has been present for more than 30 years in the French market as a developer of software solutions for the banking sector. This acquisition would enable Sopra Group to enhance the Evolan range, in particular by offering its major clients in the banking sector a single solution to support their international expansion projects.

Jean-Paul Bourbon, head of Sopra Group's Financial Services division, commented: "This proposed acquisition is in keeping with a key strategic objective set by Sopra Group, which aims to make Evolan a clear leader in the banking software solutions market. It would allow the Group to better assist large banking networks with their transformation projects."

Claude Delage, founder, chairman and chief executive officer of Delta, added, "For Delta's clients, this partnership would provide long-term assurance of a strong return on their strategic investments. Sopra Group's scale and image would mean that we could accelerate the commercialisation of our offering and enrich it with Evolan. Our clients would also have access to an even broader range of solutions covering the entire spectrum of banking information system applications if they so desired."

The proposed tie-up has been approved by Sopra Group's Board of Directors. It has been submitted for approval to the regulatory authorities and remains subject to the other customary procedures required to ensure its successful completion. All the necessary measures are expected to be finalised by early October 2011.

Sopra Group plans to finance this acquisition using its existing credit facilities.

Given the complementarities between the Evolan solutions and Delta's offering, Sopra Group considers that the synergies generated by this acquisition would result in faster growth and improved margins.

#### Disclaimer

This document is a free translation into English of the original French press release. It is not a binding document. In the event of a conflict in interpretation, reference should be made to the French version, which is the authentic text.

The forecasts in this document are contingent upon risks and uncertainties as to the Group's future growth and profitability. Readers are reminded that licence agreements, which often represent investments for our clients, are more significant in the second half of the year, and may therefore have a more or less favourable impact on full-year performance.

The outcome of events or actual results may differ from those described in this document as a result of various risks and uncertainties set out in the 2010 Reference Document submitted to the Autorité des Marchés Financiers on 8 April 2011 (in particular pages 54 and following).

## About Delta-Informatique

Delta develops, distributes and implements Delta-Bank, an integrated software solution in use by numerous financial institutions around the world. With its pivotal role at over 150 banks in 44 countries, Delta-Bank enjoys a leading position among providers of global banking software solutions for the international operations of banks in French-speaking countries. Several international banks have selected Delta-Bank for all of their retail banking subsidiaries. Delta posted revenue of €33.5 million in 2010, almost 90% of which was generated in the export market, and has a 285-strong workforce.

### About Sopra Group

A leader in the European consulting, IT services and software solutions markets, Sopra Group generated revenue of 1.17 billion euros in 2010 and employs over 13,000 staff (including Axway). Thanks to a longstanding culture of excellence and strong sector-specific, functional and technological know-how, the Group offers its clients an end to end approach based on a well-honed business model. Sopra Group's ambition is to allow its clients to focus on transformation projects that will give them a competitive edge and help them drive growth. Sopra Group's savoir-faire encompasses prior strategic reflection through to the supervision and implementation of major systems integration and application outsourcing projects. For more information, please visit our website www.sopragroup.com.

