SOPRA STERIA
Creation of a European leader in digital transformation
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STERIA’S KEY STRENGTHS

✓ CLEARLY COMPLEMENTARY SKILLS – BPO / BPS AND INFRASTRUCTURE MANAGEMENT
✓ STRONG INTERNATIONAL POSITIONS – ESPECIALLY IN THE UK
✓ A PROVEN CAPABILITY TO WIN LARGE CONTRACTS

SOPRA’S MODEL: PROFITABLE GROWTH

✓ FOCUSED ON BOTTOM LINE – ‘BEST IN CLASS’ IN TERMS OF PROFITABILITY
✓ THE RIGHT BALANCE BETWEEN ORGANIC AND EXTERNAL GROWTH – STRONG TRACK RECORD OF SUCCESSFUL INTEGRATIONS
✓ A DIFFERENTIATED BUSINESS MODEL COMBINING CONSULTING, INTEGRATION AND SOFTWARE:
  ➢ STRONG DEVELOPMENT OF THE SOFTWARE BUSINESS
  ➢ PROXIMITY TO AXWAY

A NEW GROUP WITH STRONG LEADERSHIP POSITIONS
SOPRA STERIA: A NEW EUROPEAN LEADER

Market Shares 2012 – IT Services, Western Europe

- #1 IBM: 6.7%
- #2 HP: 4.3%
- #3 Accenture: 3.8%
- #4 Atos: 3.7%
- #5 Capgemini: 3.7%
- #6 BT: 2.2%
- #7 T-Systems: 2.1%
- #8 CGI: 2.0%
- #9 Fujitsu: 1.9%
- Sopra Steria: 1.5%
- #10 CSC: 1.5%
- #11 Oracle: 1.3%
- #12 SAP: 1.2%
- #13 TCS: 1.2%
- #14 Steria: 0.9%
- #15 Deloitte: 0.9%
- #26 Sopra: 0.6%

2013 sales breakdown by geography
- France: 47%
- United Kingdom: 26%
- Other countries: 27%

2013 sales breakdown by activity
- Consulting / Integration: 39%
- Solution & BPS: 23%
- Application management: 21%
- Infrastructure management: 17%

Source: Gartner. Market shares based on IT Services revenues, excluding licensing and software revenues. Capita Group excluded from European ranking.
BALANCED GOVERNANCE WITH STABLE CORE SHAREHOLDERS

PROJECT *

BOARD OF DIRECTORS

Chairman: Pierre Pasquier

SOPRA and STERIA will be represented by 4 board members each, including Pierre Pasquier and François Enaud, CEO, completed with 1 or 2 GENINFO representatives, independent members and employee representatives

REFERENCE SHAREHOLDERS

- Sopra GMT
- Shareholder agreements
  - Sopra GMT - GENINFO
  - Sopra GMT - Soderi

Free-float 61%

Agreement between Sopra GMT, Pasquier and Odin Families, Management 22%

GENINFO (SG Group) 7%

FCPE Steria 7%

Other Steria employees 3%

* Information concerning the new shareholding structure and the future governance are only forward-looking statements, which are, by their nature, subject to certain risks and uncertainties linked to the conditions of the envisaged transaction finalization, the success of the exchange offer, operational review and consultation of employee representation bodies, etc.
AN EXPERIENCED MANAGEMENT TEAM, FULLY COMMITTED TO THE SUCCESS OF THE INTEGRATION

<table>
<thead>
<tr>
<th>Project *</th>
<th>PIERRE PASQUIER</th>
<th>FRANCOIS ENAUD</th>
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<tr>
<td>CFO</td>
<td>LAURENT LEMAIRE</td>
<td>CEO</td>
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<td>COO</td>
<td>LAURENT GIOVACHINI</td>
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<td>CCO</td>
<td>XAVIER PECQUET</td>
<td>Deputy CEO</td>
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| STRATEGY | CHRISTOPHE DE TAPOL |
| MARKETING & OFFERS | PATRICIA LANGRAND |

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<tr>
<th>VINCENT PARIS</th>
<th>JOHN TORRIE</th>
<th>P-Y. COMMANAY / KJELL RUSTI</th>
<th>OLIVIER VALLET</th>
<th>JEAN-PAUL BOURBON ERIC PASQUIER</th>
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<td>FRANCE and Spain</td>
<td>UK and Asia</td>
<td>EUROPEAN DEVELOPMENT</td>
<td>SOLUTIONS &amp; INFRASTRUCTURE MANAGEMENT France</td>
<td>BANKING SOFTWARE</td>
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A MERGER PROJECT THAT WILL CREATE SIGNIFICANT VALUE

OUR PRIORITIES DURING THE INTEGRATION PHASE

✔ FRANCE
  ➢ REORGANIZATION OF STERIA FRANCE AND IMPLEMENTATION OF SYNERGIES

✔ UNITED KINGDOM
  ➢ CROSS-SELLING, SPECIFICALLY WITHIN FINANCIAL SERVICES
  ➢ IMPLEMENTATION OF SYNERGIES

✔ SOFTWARE
  ➢ BROADEN AND STRENGTHEN SOPRA’S OFFERING WITH STERIA’S SOLUTIONS

✔ SYNERGIES OF €62M ON A RUN-RATE BASIS, LEADING TO A 2% IMPROVEMENT OF THE COMBINED OPERATING MARGIN BY 2016\(^{(1)}\)

Note: (1) Based on 2013 pro forma sales
IN SUMMARY

1. CREATION OF A EUROPEAN LEADER IN DIGITAL TRANSFORMATION

2. STRONG GEOGRAPHIC FIT AND HIGHLY COMPLEMENTARY SERVICES AND SOLUTIONS

3. STRONG POTENTIAL FOR VALUE CREATION THROUGH THE IMPLEMENTATION OF WELL-IDENTIFIED LEVERS

4. EXPERIENCED AND DEDICATED MANAGEMENT TEAM

5. CLEAR AMBITIONS (€4BN REVENUES / 10% OPERATING MARGIN)