

FINANCIAL SERVICES ANALYST DAY

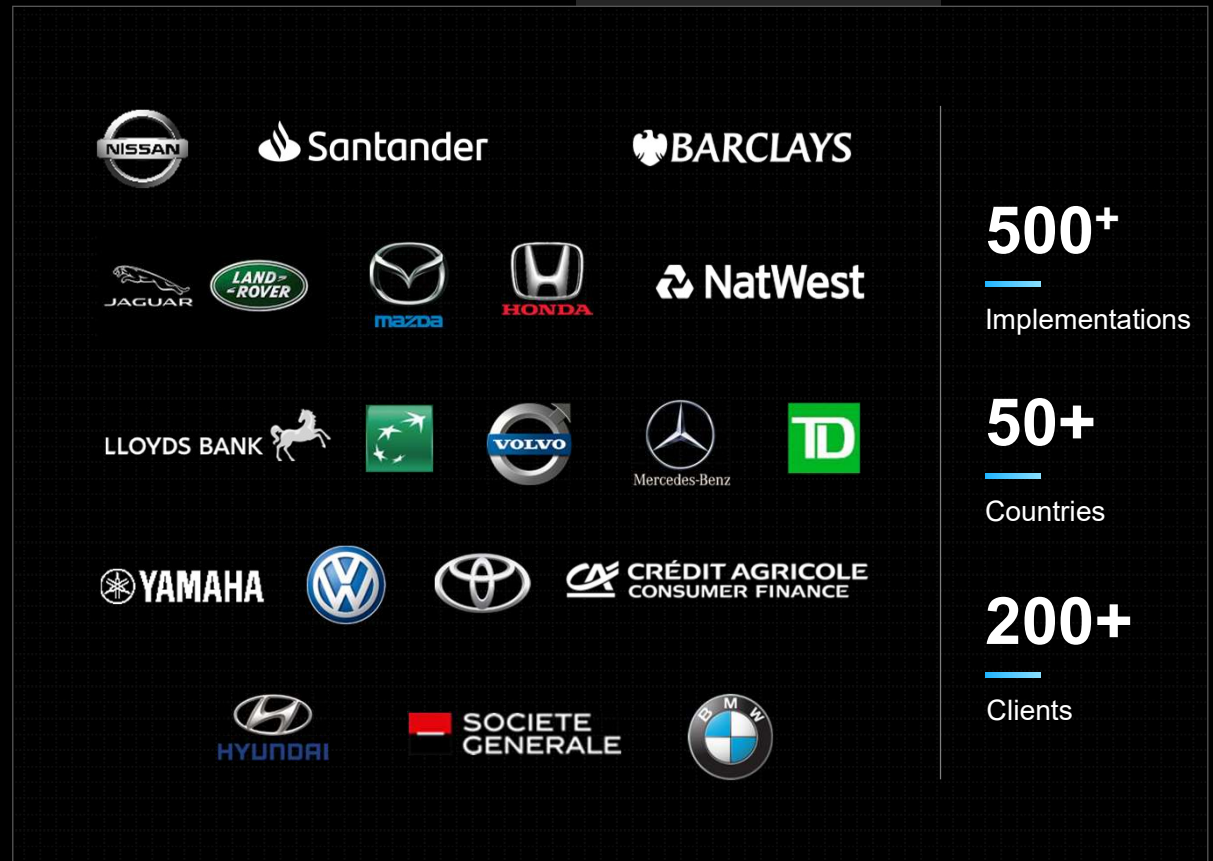
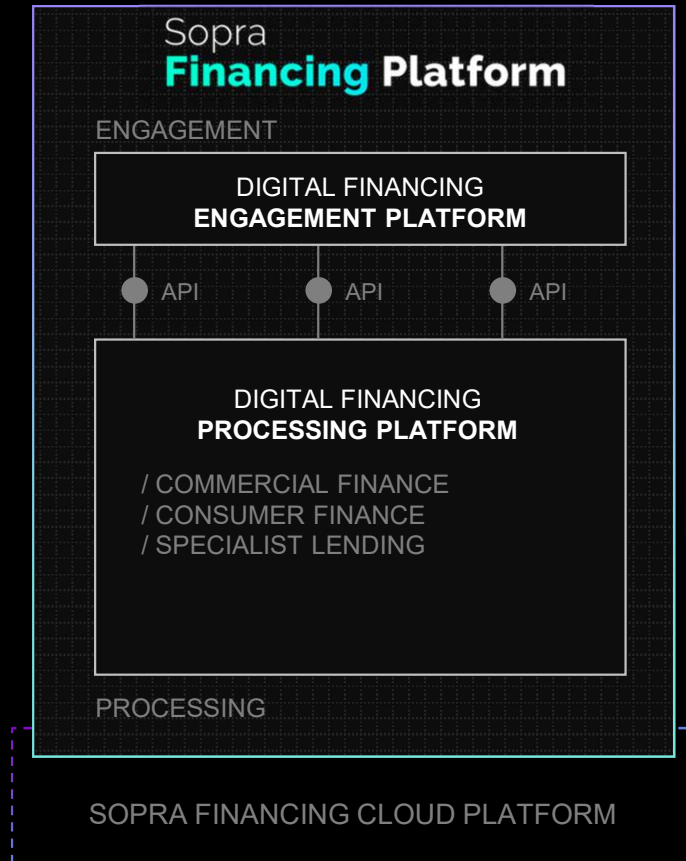
MARCH 2022

The Financing Platform of Sopra Banking Software

sopra  steria

 Sopra Banking
Software

/ Specialized Finance Market SBS Positioning



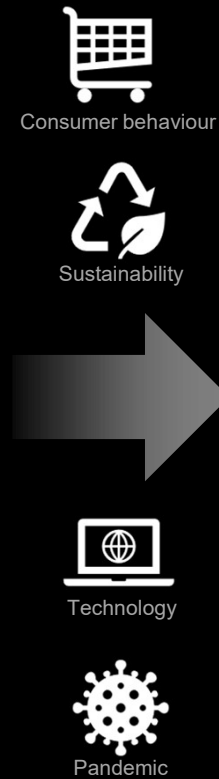
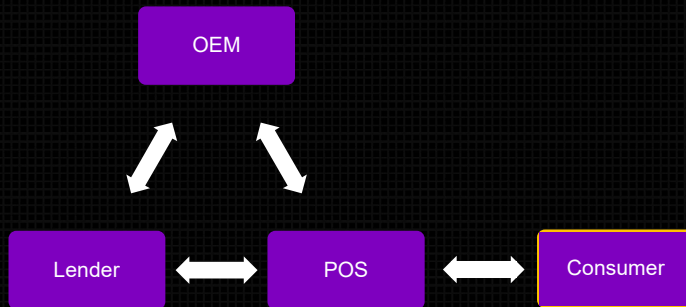
/ Automotive Industry Transformation

Traditional Automotive Finance

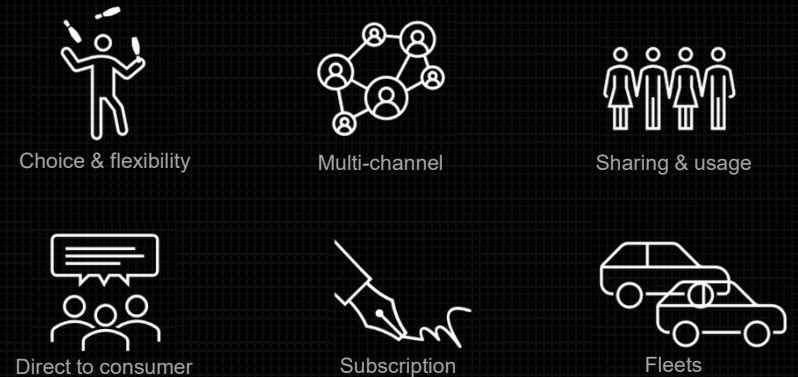


Leases | Loans | Hire agreements

Indirect model (B2B2C)

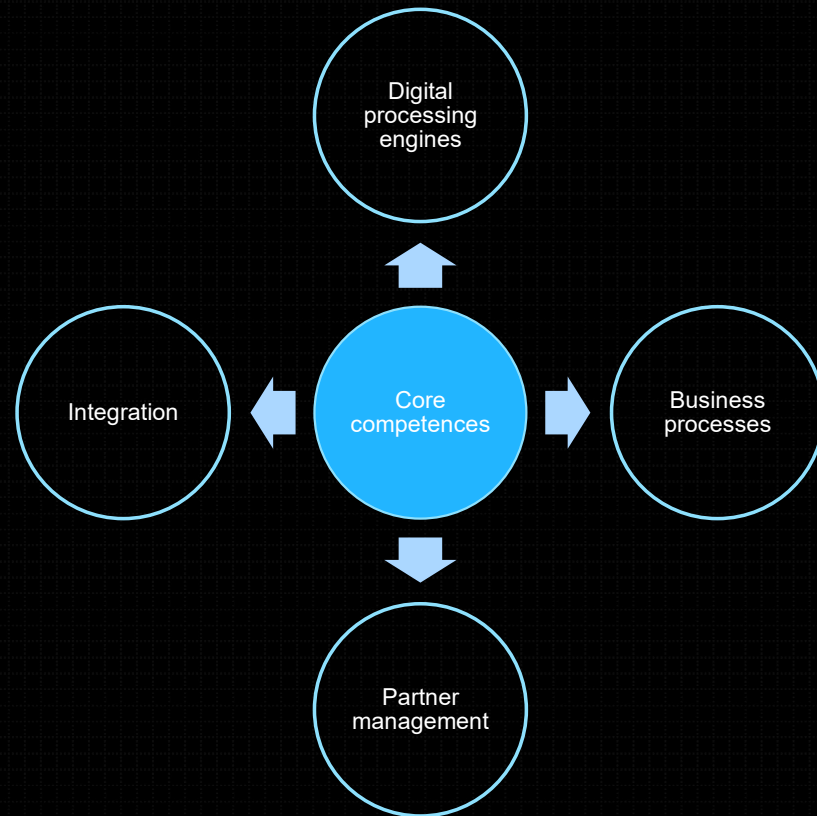


Future Mobility

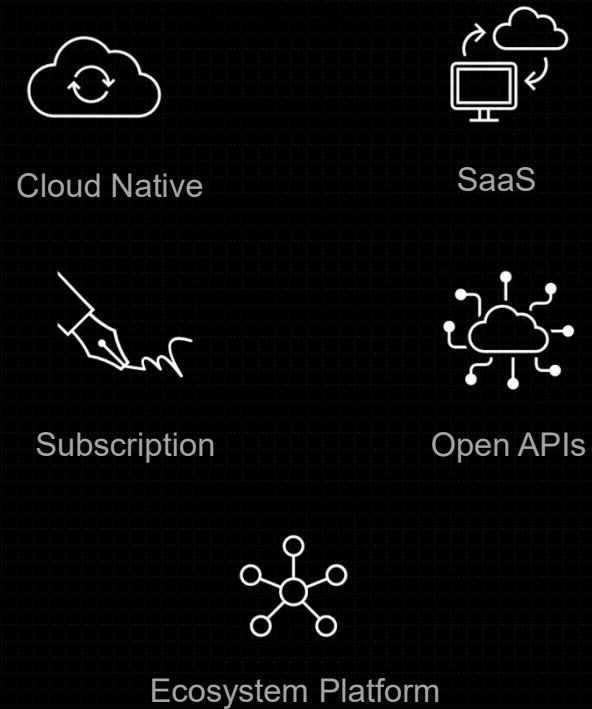


/ SBS Strategy Key Principles

Focus on Core Competence

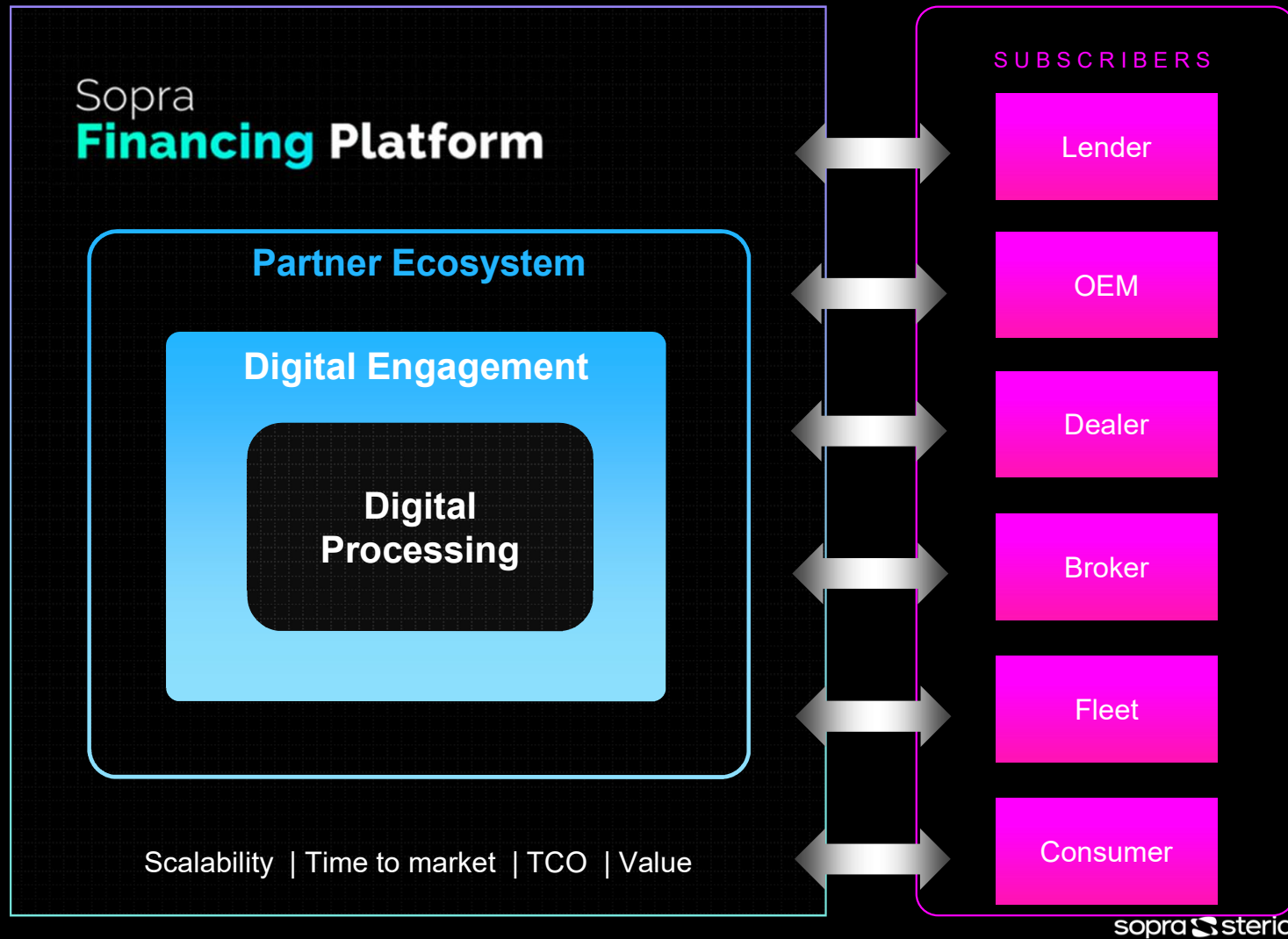


Operating Model



/ SBS Strategy Ecosystem Platform

Ecosystem platform supports a new business model enabling ecosystem centrality & customer value creation



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Thanks

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