

Press release

Sopra Steria joins Google Cloud Managed Service Provider (MSP) Initiative and launches its Sopra Steria Cloud Services offering for Google Cloud

Paris, 18 June 2019 – At the occasion of the Google Cloud Summit in Paris, Sopra Steria, a European leader in digital transformation, today announced that it has joined the Google Cloud MSP Initiative as a premier partner and became Premier Partner Reselling Services for Google Cloud Platform. Google Cloud customers benefit from its end-to-end offer named Sopra Steria Cloud Services, to support their projects. Nearly a hundred Sopra Steria employees have already been trained in Google Cloud in Europe.

The Sopra Steria Cloud Services end-to-end managed services offering for Google Cloud

As a Google Cloud Managed Services Provider, Sopra Steria offers customers mature technical support operations with robust lifecycle services helping them to learn, grow and scale. Key features of the Sopra Steria Cloud Services end-to-end offering include:

- Audit and trajectory definition services
- Migration services and implementation of public and hybrid cloud architectures
- Next-generation on-demand operations, combining observability, FinOps approaches and Site Reliability Engineering.

Sopra Steria's Cloud Center of Excellence Europe (CCoE)'s teams have therefore developed a range of managed services, 50% of which are dedicated to operations and 50% to automation. This approach, in line with the new NoOps and DevOps challenges, allows substantial productivity gains for companies, while contributing to the improvement of service quality. These managed services are a valuable asset for the success of transformation projects in large organisations.

Google Cloud Managed Services Providers initiative recognises the expertise of Sopra Steria's CCoE. This recognition is the first milestone in a co-investment program to provide managed services on Google Cloud, Big Data and Machine Learning solutions, as well as SAP solutions on Google Cloud.

A co-investment programme driving the digital transformation for major European organisations

The Sopra Steria Cloud Services for Google Cloud offering has been deployed for several European clients, including:

- Auchan - Teams at Beemap, Sopra Steria's Cloud Consulting subsidiary, supported Auchan in the choice of its Big Data Cloud platform (major CSP benchmarking and Google Cloud selection).
- Aker BP - Sopra Steria's teams in Norway are supporting the oil and gas company in its huge transformation process, taking greater advantage of Cloud services (Google Cloud).

"Google Cloud is boosting its support for large companies. With its strong European footprint in this segment, Sopra Steria has been selected as one of the few12 Managed Service Providers certified under this programme. The comprehensive nature of their activities, which include Consulting, Development and Application Maintenance services, as well as those related to



operations, is an essential asset for the success of the transformation projects of corporations, including these large organisations." said Bruno Hesse, Google Cloud Head of Alliances and Channel EMEA.

"We are convinced that large companies must all be engaged in a major transformation of their business. A public cloud or hybrid multi-cloud strategy, also supported by value-added services such as Big Data and Machine Learning, offers new development opportunities, accelerates time-to-market while improving our customers' operational efficiency," concluded Jean-Marie Souchu, Executive Director Infrastructure Management France at Sopra Steria.

About Sopra Steria

Sopra Steria, a European leader in digital transformation, provides one of the most comprehensive portfolios of offerings on the market, spanning consulting, systems integration, industry-specific solutions, infrastructure management and business process services. It provides end-to-end solutions to address the core business needs of large companies and organisations, helping them remain competitive and grow. Combining added value with innovative high-performance services, Sopra Steria excels in guiding its clients through their transformation projects to help them make the most of digital technology. With more than 44,000 employees in more than 20 countries, Sopra Steria generated revenue of €4.1 billion in 2018.

Sopra Steria (SOP) is listed on Euronext Paris (Compartment A) – ISIN: FR0000050809
For more information, please visit our website: www.sopraSteria.com

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