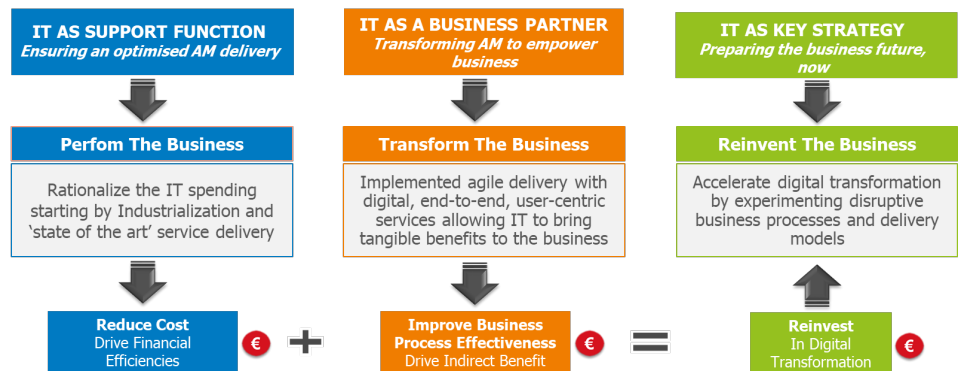




Samⁱ

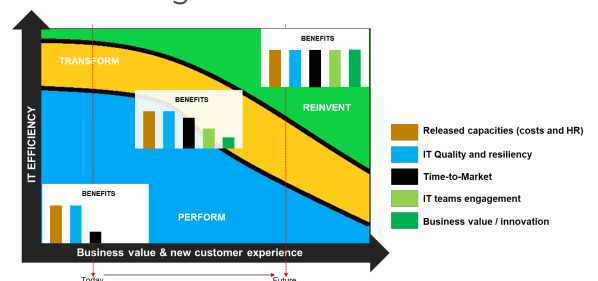
Reinvent your continuous improvement process for your Salesforce platform

Sopra Steria helps clients accelerate their IT transformation to shift from increased efficiency, up to Salesforce as a critical company's asset. To optimise your Salesforce investment, our approach is to apply Return On Capital Employed drivers.



Defining the strategy to shift progressively from efficiency to value

Our approach is to select measurable business metrics, that will in turn, be connected to IT, such as demand management, predictable and industrialised delivery, architecture simplification, cost-effective delivery model, release stability and service management.



- Business Value Repositioning
- Project Delivery Platform (DevOps)
- HR Transformation

+ 47.000 employees

€ 4.7 mld revenue

+30 country

+50 years of experience

Sopra Steria, a European Tech leader recognised for its consulting, digital services and software development, helps its clients drive their digital transformation to obtain tangible and sustainable benefits. It provides end-to-end solutions to make large companies and organisations more competitive by combining in-depth knowledge of a wide range of business sectors and innovative technologies with a fully collaborative approach.

Sopra Steria places people at the heart of everything it does and is committed to making the most of digital technology to build a positive future for its clients. With 47,000 employees in nearly 30 countries, the Group generated revenue of €4.7 billion in 2021.

The Benefit



Enabling Digital Transformation



High speed of business value delivery



Improving business KPIs



Industrialized Salesforce Management



HR Transformation



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Transforming your Salesforce application management

Sopra Steria optimises your Salesforce application portfolio management, focussing on three dimensions in parallel.

PEOPLE

Changing the way people work, learn & contribute more to the organisation goals

- _ SA3M - Change Management assessment
- _ Project digital academy with strong business focus
- _ Agile e2e teams with pro-active behaviour
- _ Sharing components and best practices market place, and associated initiatives valuation

PROCESSES

Changing the way in which the people & technology are harnessed and governed

- _ SA3M - AM processes assessment
- _ Salesforce Factory (Design authority, Open Innovation Office)
- _ Business KPIs
- _ Tailored X-Shore delivery model under a common governance, with flexible engagements

TECHNOLOGIES

Changing the way tech is put to use for 'doing more, better and quicker with less'

- _ SaaS Landscape Discovery
- _ Salesforce Business Value Repositioning
- _ SA3M - IT landscape assessment
- _ Design-to-Efficiency Project Delivery Platform