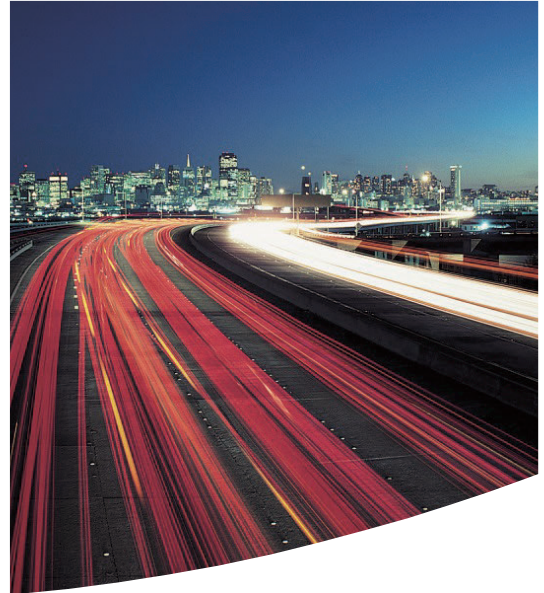


# Sopra Steria **overview**



~ 42,000  
employees

€3.8 bn  
2017 revenue

20+ countries  
in Europe and worldwide

50 years of expertise

## Key sectors

Banking - Insurance -  
Public Sector - Aerospace,  
Defence & Homeland security -  
Energy & Utilities - Telecom & Media -  
Transport - Retail

**Sopra Steria, European leader in digital transformation,** provides one of the most comprehensive portfolios of end to end service offerings in the market: Consulting, Systems Integration, Software Development, Infrastructure Management and Business Process Services. Sopra Steria is trusted by leading private and public-sector organisations to deliver successful transformation programmes that address their most complex and critical business challenges.

Combining high quality and performance services, added value and innovation, Sopra Steria enables its clients to make the best use of digital technology.



## A total solution provider

Thanks to a continuous chain of added value, Sopra Steria offers a comprehensive response to its customers' business challenges and supports them throughout their transformation process: strategic understanding, supervision of transformation programs, creation of new solutions as well as their implementation, evolution and maintenance.

The Group works closely with its customers to guarantee the continuing relevance of its innovative offers to their true strategic challenges.

### Consulting

Sopra Steria Consulting services range from management to technology consulting. Consultants make the most of ongoing digital advances in both their strategic planning and the development of transformation programs in Europe.

### Systems Integration

Our experts address the entire application life cycle from systems integration to application management services. They rely on a strong industrial policy to build, maintain and modernise information systems that allow them to keep up with profound changes to businesses.

### Business software development

Sopra Steria's business software is recognised by firms such as Gartner, Forrester and PAC. The Group provides leading solutions in three areas: financial services (Sopra Banking Software subsidiary), human resources (Sopra HR Software subsidiary) and real estate, drawing on more than 40 years of expertise in these sectors.

### Infrastructure Management (IM)

Sopra Steria supports IT infrastructures transformation through technologies integration and services operations around Cloud, datacenters, and end-user environment. These services lean on consulting and expertise capabilities, an integrated industrial delivery, pay-per-use business models, and efficient and agile infrastructures.

### Business Process Services (BPS)

Sopra Steria has unique expertise in BPS and shared services, which enables it to design solutions combining performance and profitability. Accordingly, customers can rely on the Group to outsource Finance, Accounting, Human Resources and Purchasing functions.

## Innovation and technology expertise

Sopra Steria constantly endeavours to provide the best in technology and is equipped to identify innovations that will add value to its customers' businesses and their IT systems. Sopra Steria is recognised worldwide for its expertise in IT architecture, big data, the cloud, collaborative networks, mobility and cyber security, among others.

## A sound industrial approach

In a context of globalisation and cost control, the Group applies a sound industrial approach to serve its clients - the Global Delivery Model. Industrialised production methods and processes, combined with shared service centres in France, Spain, Poland and India, allows Sopra Steria to run increasingly large and complex programmes successfully, on time and within budget.



Sopra Steria  
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## Significant projects

### AIRBUS

Managing various bundles in France, Germany, the United Kingdom and Spain

### COMMERZBANK

Requirement analyses, systems development, testing, rollout management and maintenance for the bank's fiscal processing system

### CABINET OFFICE

Joint Venture with UK Government to transform shared services and help drive Civil Service reform

### EASY JET

Optimising the strategic operational and B2B systems

### EDF

Helping to create and build the new information system of the commercial division

### FRENCH MINISTRY OF DEFENCE

Developing the architecture and integration of the Army's Information System

### LA BANQUE POSTALE

Streamline and modernise the Information System through an industrial partnership with Sopra Banking Software

### TOYOTA GB

Introduction of an enterprise wide BI solution which will deliver corporate reporting and "self service" access

